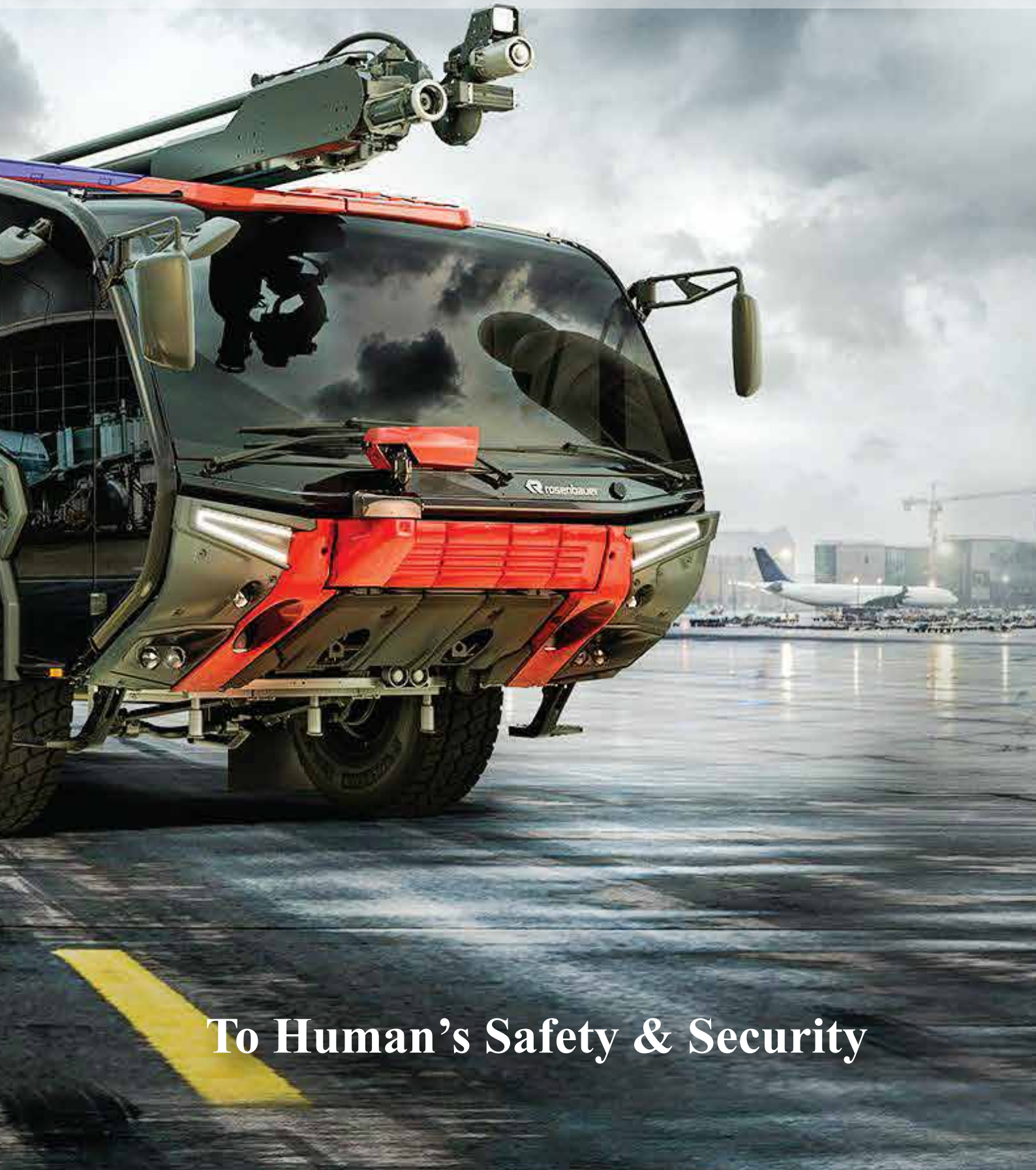


NDTC. Fire & Security



To Human's Safety & Security



# ABOUT US

## Our expertise

Specialized in the fields of Fire Fighting & Rescue and Security & Defence and with over 20 years of intensive experiences, the management and professional team of NDTC Fire & Security – a subsidiary of NDTC Companies, have participated in a large number of projects to the Vietnamese fire fighting and rescue forces, police forces and military forces, including government – to – government and procurement projects.

***“Great products come with great services. Great trust comes with great responsibility.”***

With that as a guideline, we work closely and intensively to master the products for market development; for project promotion, development and implementation, based on their unique strengths and advantages for the mutual interest. Also, we have developed our strategy to become a one-stop shop, supplying various types of special vehicles and equipment. Instead of being a sell-it-and-leave-it supplier, we aim to have the customers enjoy working with our company both in and after-sales.

In addition to the support from manufacturers, with a team of professionally trained and skillful technical staff, we are always available to assist our customers with their issues, whether it is a simple query or an extensive inspection. Depending on specific locations, our team is able to reach the customers in need within 24 to 48 hours once we notice.

**NDTC Fire & Security is now one of the prime contractors and suppliers to the fire fighting & rescue forces, police forces and military forces of Vietnam regarding equipment, vehicles and technology in the fields of firefighting & rescue as well as security & defense.**



## Our mission

As the exclusive partners and distributors of a variety of world renowned manufacturers and suppliers from G7 and European nations and teamed up by a group of professional market developers and experienced project executives, it is our responsibility to ensure the satisfaction of our international partners and providing first - class services on the behalf of these manufacturers to assist them in expanding exposure in Vietnam market.



**Mr. Nguyen Do Tung Cuong**  
Chairman of NDTC Companies; Chairman of Vietnam Fire & Rescue Association; Vice Chairman of Vietnam - Austria Friendship Association

Moreover, being a close – knit partner with Vietnamese fire fighting & rescue forces, police and military forces for so many years, we deeply understand the life – threatening risks and challenges they have to encounter every day. On this basis, we reached out to the top manufacturers in the world and endeavor to supply the most advanced technology, vehicles and equipment in fire fighting, rescue, military and defense that work for years and decades, to local special forces, not only for their own safety and security in daily operation, but also protecting the community from potential dangers, as firmly stated in our slogan **“To Human’s Safety and Security”**.

## Our business philosophy

Along with wide international connection, outstanding local expertise as well as excellent operation and service system, we have created and built up NDTC Fire & Security as an undeniable evidence in business for the values of Trust, Long Term Relationship and to the Community with the philosophy of:

**“We always aim to act with best quality and services for the Safety and Security of the community as top priority”.**



# OUR NETWORK

## Our international partners



## Our sub-distributors and agents

NDTC Fire & Security has established a wide network of local sub-distributors in various cities and provinces throughout the country. On this basis, we have been expanding our market as well as seeking the potential cooperation with manufacturers in the fields of firefighting & rescue and security & defense. For the long term and efficient cooperation, NDTC Fire & Security operates as the exclusive and authorized distributor of manufacturers in the territory of Vietnam, from which the company should be able to extend full efforts on marketing activities, business development as well as project promotion.

## Our customers

With over two decades of experience in these specialized fields, NDTC Fire & Security has set up very strong relations with local customers and end-users. We have always aimed not only to supply them with the products but also solution packages which could relieve their stress in daily operations. These customers include fire fighting & rescue forces, police and military forces from the Ministry of Public Security, the Ministry of Defense, disaster handling and relief forces from all provinces and military zones, as well as from the industries, airports, and civilian organizations.



# OUR PRODUCT RANGE

## 1. Firefighting and Rescue sector

The history of firefighting and rescue in Vietnam dates back to years ago. Ever since, though new equipment has been invented to simplify firefighting activities, manufacturers have been struggling to introduce them to the customers, even after Vietnam's open door policy. That is where we stepped in. The company has been trying to help businesses expand while offering the firefighting and rescue forces with the state-of-the-art technology to complete their missions at ease.



# FIREFIGHTING SECTOR

## ■ Firefighting vehicles

We have been distributing to end-users in Vietnam with a wide range of firefighting and rescue vehicles from Rosenbauer – the leading and most renowned manufacturer in the world. Our product portfolio includes municipal and industrial fire trucks, ARFF trucks and other special fire trucks.

### **Municipal and industrial fire trucks**

Our municipal and industrial fire trucks range varies to different purposes and firefighting requirements, four of which are as below:

- ▶ Advanced Technology (AT)
- ▶ Efficient Technology (ET)
- ▶ Compact Line (CL)
- ▶ Customized Body System (CBS)

among which AT and CL are specially designed for fire fighting and rescue operation in urban areas while CBS is made for missions in the industrial plants. Customized fire trucks are also available upon request.

### **ARFF trucks**

Since airports, including civil and military airports, are exposed to numerous potential risks of fire, advanced preparation is a must. In the event of an emergency, speed is the key to winning the battle for life. As so, we try to search for vehicles that assist firefighters in reaching the field in a flash.



Our ARFF vehicles not only stand out for speed but also convenience, safety, and high performance. We distribute 2 models: PANTHER which is produced on original chassis manufactured by Rosenbauer and BUFFALO which is created based on CBS series.

### **Other special fire trucks**

Besides municipal, industrial as well as airport fire trucks, we have also promoted several other types of special fire trucks which received positive feedback from the local end-users, such as:

- ▶ Forest fire trucks
- ▶ Command vehicles
- ▶ QUAD
- ▶ Tunnel fire trucks
- ▶ Fanergy XL63S



## ■ Firefighting systems and equipment

Being the official exclusive distributor in Vietnam of Rosenbauer – the world-leading manufacturer of firefighting and disaster protection systems and equipment, as well as other renowned manufacturers, we distribute the full range of equipment including CAFS systems, PPE, fire nozzles, fire pumps, fans, and lighting equipment, etc.



### CAFS systems

We offer a range of CAFS systems with foam volume of up to 64,000/min. There are 4 models:

- ▶ CAFS mobile
- ▶ Conti CAFS
- ▶ Flash CAFS
- ▶ Sky CAFS

### Personal protective equipment

We offer a complete assortment of personal protective equipment, ranging from helmet, protection clothing to gloves and boots. Our PPE provides the firefighters with maximal flexibility while ensuring absolute safety.



### Fire nozzles

With advanced technology, our nozzles have such outstanding extinguishing performance, offering different stream patterns (full jet, spray jet, and protective shield) to tackle different situations.

### Portable fire pumps

Easy handling, lightweight, simple operation and high performance are what describe our fire pumps best.



### High performance fan

Offering the firefighters with higher visibility and safer conditions is our high performance fans' missions. Standing out for powerful performance, handy design, and several integrated features, our fans are great assistants that help firefighters remain a speedy manner.

### Lighting towers

We distribute lighting towers that are compact, powerful, multi-functional and chargeable for longer lasting operation time.





## RESCUE SECTOR

### ■ Rescue vehicles

#### Aerial ladders

When it comes to life-threatening situations, there is only a fine line between life and death. The wideness of the gap is positively correlated to the speed and convenience of the operational vehicles. Every little detail needs to make sense.

As so, we distribute two types of ladder vehicles with the highest level of convenience and credibility. Their working height ranges from over 20m to 64m (Aerial ladders) and over 32m to 90m (Hydraulic platforms).



#### Rescue vehicles with crane

In Vietnam, the number of vehicles on the road is increasing at mind-boggling rate, which is the reason why traffic control situations at the moment are becoming more and more unpredictable and challenging. This results in a number of catastrophic accidents in the city as well as in rural areas. As a solution seeker, we have distributed many fleets of rescue vehicles with crane which have been considered long-term companions to each and every one of rescue police force.



#### Special rescue vehicles

Emergency situations vary, and so do the ways that they are dealt with. This means that there is no such thing as "best practice" in building a perfect rescue vehicle. Indeed, each case should be treated separately, and vehicles should be tailored to different situations.

Our product range offers specialized rescue vehicles to various emergency situations, whether it is rescue at height, in the forest or in contaminated environments. Customized vehicles are also available upon request.

Other special rescue vehicles include:

- ▶ Hazmat and decontamination vehicles
- ▶ 2-way vehicles
- ▶ Tugging rescue vehicles
- ▶ Mining rescue vehicles







## ■ Rescue equipment

When it comes to life-saving equipment, we value nothing more than quality. Indeed, we set a high bar of standards for products that we distribute, with respect to safety, efficiency, and reliability. Hence, we would like to cooperate with a number of highly reputable suppliers to provide the firefighting departments with the latest technology. Our range includes equipment for high rise rescue, on-land rescue, and underwater rescue.



### **High rise rescue equipment**

We would provide everything that is crucial for high-rise rescue activities:

- ▶ Harnesses and belts
- ▶ Anchor devices
- ▶ Tripods
- ▶ Pulleys
- ▶ Jumping cushions

### **On-land rescue equipment**

Our on-land rescue equipment includes:

- ▶ Hydraulic and battery-operated rescue equipment
- ▶ Lifting bags
- ▶ Strut
- ▶ Life detectors
- ▶ Hazmat and decontamination equipment
- ▶ Demolishing tools



### **Underwater rescue equipment**

Our range of underwater rescue equipment is as follows:

- ▶ Diving suits
- ▶ Diving equipment (helmets, knives, gloves, boots, fins etc.)
- ▶ Personal floating devices
- ▶ Rope and rope throw bags
- ▶ Underwater hydraulic rescue equipment



## ■ Firefighting and rescue boats, helicopters and robots

### ***Firefighting and rescue boats***

Fire events may occur anywhere, even in areas surrounded by water as in the case of shoreline and boat fires. To provide a solution, we also distribute a variety of firefighting boats manufactured in G7 nations with highly qualified pumps and nozzles. Our boat range focuses on those with LOA of 10 – 30m.



### ***Firefighting and rescue helicopters***

Entering the scenes in fire events has never been an easy task, especially the ones in forests or high-rise buildings. In many cases, the scenes are even inaccessible. In an attempt to make the impossible possible, we have searched for products that help firefighters reach the scenes and complete their missions with ease. Hence, we would like to partner with world-renowned manufacturers to offer firefighting and rescue helicopters.



Our products should stand out for flexibility and high performance. Whether it is a forest fire or tall building fire, our helicopters will be of great assistance.

### ***Firefighting and rescue robots***

The technology of fire fighting and rescue is undeniably changing. More advanced. More convenient. And putting the user's safety as the top priority. In recent years, the demand of the Vietnam special forces is gradually shifting from conventional firefighting equipment to the ones with modern technology which could help them finish their jobs more effectively, more quickly and more safely. This is the core reason why we would like to introduce fire fighting robots which could be controlled from a certain distance to local customers so that they would feel secured when doing their daily tasks: Saving other people.





## OUR PRODUCT RANGE

### 2. Security & Defense sector

Searching for suitable security and defense equipment is a real long haul, even to a professional. Understanding the problems our customers are facing, we are willing to take the hard work, leaving the national heroes with an ideally worry-free working condition to perform their best on the field.

With years of experience, we know what our customers truly want from the products and we try to search for suppliers that meet those needs. Our ultimate goal is not only to connect experts with experts but also keep our end-users from harms. Therefore, as a distributor of high-end military and defense products, we only seek world-leading manufacturers who offer the customers a wide range of specialized vehicles and equipment which protect them.



## ■ Security & defense boats, helicopters and aircrafts

### **Patrol and surveillance boats**

Located in Southeast Asia with a coastline of 3.260 km, Vietnam has such an incredibly high demand for workboats with various missions such as: rescue, patrol and surveillance. As the opportunity arises, we have attempted to seize it. Ever since, we are eager to cooperate with trusted manufacturers, whose products have been continuously developed to meet the constantly changing requirements. Our product portfolio includes the following workboats, focusing on those with LOA of 10 to 30 m.



### **Patrol and surveillance helicopters and aircrafts**

Our helicopter range is carefully selected based on a set of criteria: compactness, speediness, agility and multi-functionality. With functionality at the heart of focus, we aim to provide the customers with multi-purpose helicopters which are able to perform both patrol, surveillance and rescue activities.

### **Patrol and surveillance UAVs**

Security and defense operations face constant safety and security threats, which require real-time response solutions that provide rapid, precise and reliable situational awareness. Many manufacturers have developed platforms that provide security officers and emergency responders with professional tools for collecting unlimited aerial data and providing real-time visibility into security threats and emergency situations. We would like to cooperate with companies with automatic platforms that autonomously deploy and land the drone, and provide reliable, scheduled and on-demand aerial data collection, premium processing and analytics capabilities.





## ■ Security & defense vehicles

### *Armored vehicles*

As danger comes in all shapes and forms, it is better to stay well-prepared. With that in mind, we aim to seek products that help our customers to stay not only one but two steps ahead of the game. As so, we only distribute products with a level of bulletproof as high as BR6 and BR7, in accordance to CEN BR 1063 standard. Our product range mainly serves patrol purposes, namely personnel carrier and troop carrier.



Since the demand for safety arises in other sectors, we also offer other specialized vehicles tailored for different purposes. Our product range varies; a few are Cash-in-transit vehicles and VIP carriers etc.



## ■ Other special purpose vehicles



“Hope for the best and prepare for the worst”. That is what we have always reminded ourselves on a daily basis and we would like to convey that message and spirit to our customers as well, who are military, law enforcement and Special Forces groups. Partnering with several of the most recognized companies in the military vehicle sector, we deliver special purpose vehicles to our end-users such as military vehicles that deal with national disasters, nuclear disasters, radioactive incidents, military command vehicles, EOD vehicles and military medical vehicles so that they could equip themselves with the necessary tools and practical knowledge to handle unpredictable cases on the field.



## ■ Security & defense systems and equipment

Having established a long-term relationship with the Ministry of Public Security and the Ministry of Defense for over 20 years, we have worked closely with our customers to understand what they need. With a simple goal of assisting the officers to complete their missions in the most convenient way possible, we try to provide them with the most innovative equipment. Our product line focuses on screening systems, body armor and night vision equipment.



### Screening systems

We supply screening systems mainly used for individual and vehicles investigation purposes. Some of the applications are drug investigation, airport screening, etc.

### Body armor

We provide a range of body armors that are highly qualified with a level of bulletproof as high as level II in accordance with NIJ (National Institute of Justice) standard.



### Night vision equipment

We distribute a range of night vision binoculars and monoculars that come with a choice of Gen 2 and Gen 3 intensifier tubes. Accessories are also available.



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